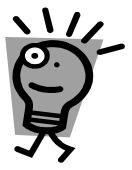
## FOX-RICH NEWS

VOLUME 3 ISSUE 11 \_\_\_\_\_\_\_ Nov 2005



## Have an Idea?

Do you have a new product but are unsure what fabric to use?
Or, do you have an idea for a new camouflage pattern that you think you can sell? Let us do some of the work for you.
We realize the importance of putting an effort into a new product now in order to reap the rewards later on. We can give you guidance at no or minimal cost as to the most practical way to get samples and bring your product to market.

IN STOCK OR CLOSE DELIVERY:

#### <u>Ab-Scent<sub>™</sub></u>

Lining Brushed Twill Havoc® Plus T-shirt Jersey Underwear Fleece

#### Havoc ® Plus

Brushed Twill
Ab-Scent<sub>TM</sub>
T-Shirt Jersey
600 Denier
Poly
Sweatshirt
Fleece
Shirting
No-See-um

Netting

### WHAT'S HOT!!!

It took longer than we thought, but we wanted to get you the <u>BEST NEW</u> pattern in the market today. This pattern was designed by Nick Micalizzi, a well-known outdoorsman and hunter. Nick will be promoting the **Havoc Plus®** pattern by personal appearances, advertising, videos etc. Fox-Rich will make sure that there is top-quality fabric in stock when you need it.

#### WHY SHOULD HAVOC PLUS ® BE YOUR NEW PATTERN?

- 1—It's the best pattern in the market. It has a tremendous amount of "shelf appeal" and it makes you disappear in the woods.
- 2—Havoc Plus ® is available at a price that you can afford. There is no hassle in getting a license to use Havoc Plus ®. In other words, we want your business.
- 3—Havoc Plus ® will be supported by advertising using various media.
- 4—Havoc Plus @ will be available, in certain fabrics, with Ab-Scent<sub>TM</sub>, one of the leading scent-suppressing products in the Hunting Industrry.

#### VISIT www.fox-rich.com!

The successful launch of fox-rich.com is helping to bring the hunting world to the digital level. Havoc Plus® fabrics are now available to view and purchase, as well as closeout camouflage items.

This newsletter is available online and we will be updating the site weekly for new items that are available.

**Ab-Scent**<sub>TM</sub> will be available in the **Havoc Plus** ® pattern on several selected fabrics. Printed or solid, **Ab-Scent**<sub>TM</sub> is the best value for your scent-suppressing needs.

The consumer exposure that **Ab-Scent**<sub>TM</sub> will be getting is phenomenal. We will keep the consumer buying **Ab-Scent**<sub>TM</sub> by:

- 1) Continuation of Fox-Rich's print advertising
- Promotion by Nick Micalizzi, the designer of the Havoc Plus® pattern and a well-known hunter. Nick will be making the consumer more aware of Ab-Scent<sub>TM</sub> using several advertising mediums.
- Offering Manufacturers cooperative advertising which will increase market awareness of Ab-Scent<sub>TM</sub> and increase manufacturer's sales at reduced advertising costs.

As an <u>extra bonus</u> we are offering a 5% discount for **Ab-Scent**<sub>TM</sub> orders placed before December 31st, 2005. These orders can be for billing and delivery in 2006.

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້ຮິ*www.fox-rich.com* 

#### TRADEMARK FABRICS

**Silent Sentry**<sub>TM -</sub> A high-visibility blaze orange fabric that meets all state and local shade requirements. The best value for a well-known blaze orange fabric in the market! Also available in orange camo.

**Silent Sentry Plus**<sub>TM</sub> – As above except a heavier weight and a softer, quieter hand. Also available in orange camo.

Foxy-Fleece  $_{TM}$ . This well-known fabric was one of the first fleeces to be available in camouflage. It is available from stock in ten popular shades (including blaze orange) as well as many camouflage patterns.

**Amazon Cloth** – A flocked fabric with a "suede" type surface. It is quiet, warm and wind resistant and is available in several camouflage patterns.

**Amazon Extra** – Same as Amazon Cloth except with a cordura® backing for extra durability...perfect for luggage, boots, backpacks, etc.

**Ab-scent**  $_{\text{TM}}$  – A "new generation" of the conventional camouflage fabrics including twill, jersey and fleece that will suppress odors.

**Note**: Most of our trademarked fabrics come with hang-tags. These attractive hang-tags will certainly help you to sell your product both to your customer and the consumer.

## Fabrics for the Hunting Industry

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	P/C/Nylon	<b>Mesh</b>	P/C	CAMO PA	_
§ Amazon Extra <sub>™</sub>	Nylon	<b>Mesh</b>	Poly	Licensed HAVOC PLUS®	<u>Generic</u>
§ Ballistic	Nylon	Netting, No-See-Um	Nylon	COWBOY CAMO	
€ Cap Mesh	Poly	Netting, Mosquito	Poly	STICKS 'N LIMBS <sub>TM</sub>	WOODLAND
€ Chamois 9 oz.	Ctn	Oxford	Nylon	IMAGE COUNTRY	SMALL WOODLAND
§ Cordura 1000 Den	Nylon		Nylon	3D SNOW <sub>TM</sub>	WW II
§ Cordura 160 Den	Nylon		P/C	MOUNTAIN HUNTER <sub>TM</sub>	O.T. CAMO
§ Cordura 500 Den	Nylon	Rib (by the lb)	P/C	FOREST PHANTOM <sub>TM</sub>	VIETNAM
€ Cordura Type 600 Den	Poly		Nylon	<b>WOODHIDE</b> ™	TIGERSTRIPE
≥ Denim 10 oz.	Ctn	≷ Ripstop 7 oz.	Ctn	REFUGE ®	5-COLOR DESERT
§ Duck 10 oz.	Ctn	Sheeting 4 oz.	Ctn	SAGE & VINE <sub>TM</sub>	3-COLOR DESERT
§ Fleece—Microdenier	Poly	Shirting 3.5 oz.	P/C	AQUA DESIGN <sub>TM</sub>	NIGHT GRID
§ Fleece—10 oz.	P/Ć	Silent Sentry Plus™	Poly	TRU LEAF <sub>TM</sub> MAXIMUM <sub>TM</sub>	2-COLOR WWII MODIFIED WWII
§ Fleece—underwear	Poly	Silent Sentry	Poly	BRUSH COUNTRY CAC	
§ Foxy-Fleece <sub>™</sub>	Poly		Nylon	TREE TOP <sub>TM</sub>	. JOIM
§ Fleece—10 oz.	Poly	★ Taslon—2ply	Nylon	NEVER SEEN EVERGRE	EN <sub>TM</sub>
∮ Jersey-Lini <b>n</b> g	Poly	Twill 7 oz.	P/C	DEADFALL <sub>TM</sub>	
≥ Jersey T-shirt	P/C	S Twill 5 oz.	Ctn	GRASSLAND <sub>™</sub>	
\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		\$	^^^^^	REFLECTIONS	



### **CLOSEOUT INVENTORY**



STYLE #	WI	WT	CONT	CONSTRUCTIO	N FINISH	YDS	QLTY	PRICE
15706	60		P/C/N	AMAZON TM	GAME <sub>TM</sub>	35	SEC	\$ 2.50
15158-20	60	8.7	POLY	FLEECEORANG	SE SINGLE NAP	84	FIRST	\$ 2.95
15582G	60	3	P/LYC/	ACR JERSE'	Y GREEN ABSCENT	129	FIRST	\$ 0.75
15768	56		POLY	ORANGE	SILENT SENTRY <sub>T</sub>	м 84	SEC	\$ 2.00
1382AN	60			PAPER-NYL	WOODLAND	915	OLD	\$ 0.45
1451N	60			PAPER-NYL	$GAME_{TM}$	1725	OLD	\$ 0.45
1382CN	60			PAPER-POLY	URBAN	170	OLD	\$ 0.45
1451P	60			PAPER-POLY	$GAME_{TM}$	170	OLD	\$ 0.45
15651	60	600D	POLY	PLAIN	$GAME_{TM}$	535	FIRST	\$ 3.95
15731	60	600D	POLY	PLAIN	COWBOY CAMO <sub>T</sub>	м 455	FIRST	\$ 3.50
15697	43	7	P/C	TWILL	TRULEAF	1000	FIRST	\$ 1.35
81	60	7	P/C	TWILL	SAGE & VINE <sub>TM</sub>	3750	FIRST	\$ 1.00
15763	57		POLY	WARP KNIT	TRULEAF TM-LAMINATE	6000	FIRST	\$ 1.85

# Fabrics for the Hunting Industry

<	····>> [
Amazon Cloth     TM     Amazon Cloth     Amazon Cloh     Amazon Cloth     Amazon Cloth     Amazon Cloth     Amazon C	P/C/Nylon §
<b>§ Amazon Extra</b> <sub>™</sub>	Nylon \$
§ Ballistic	Nylon §
	Poly §
	Ctn §
	Nylon §
	Nylon }
	Nylon §
	Poly §
€ Denim 10 oz.	Ctn §
§ Duck 10 oz.	Ctn §
	Poly §
€ Fleece—10 oz.	P/C }
	Poly §
§ Foxy-Fleece <sub>™</sub>	Poly §
≨ Fleece—10 oz.	Poly §
	Poly §
§ Jersey T-shirt	P/C
<b>E</b>	<u> </u>

TTERNS
<u>Generic</u>
WOODLAND
SMALL WOODLAND
WW II
O.T. CAMO
VIETNAM
TIGERSTRIPE
S® DESERT
3-COLOR DESERT
NIGHT GRID
2-COLOR WWII
MODIFIED WWII
TUS™
EEN <sub>TM</sub>

Mesh	P/C	
Mesh	Poly	
Netting, No-See-Um	Nylon	
Netting, Mosquito	Poly	
Oxford	Nylon	4
Pack Cloth	Nylon	4
Poplin 5 oz.	P/C	
Rib (by the lb)	P/C	4
Ripstop	Nylon	4
Ripstop 7 oz.	Ctn	
Sheeting 4 oz.	Ctn	
Shirting 3.5 oz.	P/C	4
Silent Sentry Plus <sub>TM</sub>	Poly	
Silent Sentry	Poly	
Taffeta 68 pic	Nylon	4
Taslon—2ply	Nylon	4
Twill 7 oz.	P/C	4
Twill 5 oz.	Ctn	

### **CLOSEOUT INVENTORY**

Following is a listing of first quality overruns, seconds and discontinued styles. So if there is anything here that you could possibly use, DO US BOTH A FAVOR AND BUY IT. We'll move our closeouts and you'll make a purchase at an irreplaceable price. These items are great for Show specials, lowering inventory costs or just to buy because of the price. CALL QUICKLY! All offers are subject to prior sale.

STYLE#	WI	WT	CONT	CONSTR	UCTION	FINISH	YDS	QLTY	PRICE		
15706	60		P/C/N	AMAZON	TM	$GAME_TM$	35	SEC	\$ 2.50		
15158-20	60	8.7	POLY	FLEECE	ORANGE	SINGLE	NAP	84	FIRST	\$ 2.95	
15582G	60	3	POLY/LY	C/ACR	<b>JERSEY</b>	GREEN A	ABSCENT	129	FIRST	\$ 0.75	
15768	56		POLY	<b>ORANGE</b>	SILENT S	SENTRY	84	SEC	\$ 2.00		
1382AN	60			PAPER-N	IYL	WOODLA	AND	915	OLD	\$ 0.45	
1451N	60			PAPER-N	IYL	$GAME_TM$	1725	OLD	\$ 0.45		
1382CN	60			PAPER-P	OLY	URBAN	170	OLD	\$ 0.45		
1451P	60			PAPER-P	OLY	$GAME_{TM}$	170	OLD	\$ 0.45		
15651	60	600D	POLY	PLAIN	$GAME_{TM}$	535	FIRST	\$ 3.95			
15731	60	600D	POLY	PLAIN	COMBO	Y CAMO <sub>TM</sub>	455	FIRST	\$ 3.50		
15697	60	7	POLY/CT	N	TWILL	TRULEA	=	2000	FIRST		
81	60	7	POLY/CT	N	TWILL	SAGE & Y	$VINE_{TM}$	3750	FIRST	\$ 1.00	
15763	57		POLY	WARP KI	TIV	TRULEA	T <sub>M</sub> -LAMII	NATE	6000	FIRST	\$ 1.85